

			2021	2022	2023	2024
Ordinary Income/Expense						
Income						
	Agricultural Program Payments		\$500	\$500	\$500	\$500
	CSA Subscriptions					
	Spring Seasonal Membership		\$4,692	\$7,820	\$15,640	\$15,640
	Summer/Early Fall Seasonal Membership		\$119,498	\$164,100	\$187,077	\$187,077
	Late Fall/ Early Winter Seasonal Membership		\$19,550	\$27,370	\$35,190	\$35,190
	Produce Sales Other		\$2,000	\$2,000	\$2,000	\$2,000
	VAPG Grant Income		\$0	\$35,832	\$13,952	\$0
	Total Income		\$146,240	\$237,622	\$254,359	\$240,407
Cost of Goods Sold						
	Cost of Goods Sold					
	Growing & Fertility		\$7,000	\$7,500	\$8,000	\$8,000
	Packaging/Distribution		\$2,600	\$5,498	\$6,000	\$6,000
	Produce Purchases		\$2,828	\$3,500	\$3,810	\$3,810
	Seeds and Plants					
	Cover Crop Seed		\$100	\$300	\$300	\$300
	Seeds and Plants - Other		\$8,000	\$9,000	\$10,000	\$10,000
Expense						
	Advertising & Marketing					
	Ads		\$70	\$1,000	\$70	\$70
	Other		\$50	\$50	\$50	\$50
	Printing		\$400	\$799	\$400	\$400
	Webpage		\$2,919	\$5,120	\$5,120	\$5,120
	Buildings and Structures					
	Repairs and Maintenance		\$4,000	\$4,000	\$4,000	\$4,000
	Car and Truck Expenses					
	Car & Truck Insurance		\$1,979	\$2,200	\$2,500	\$2,500
	Vehicle Fuel		\$2,500	\$3,500	\$3,800	\$3,800
	Vehicle Maintenance		\$1,896	\$2,000	\$3,000	\$3,000
	Car and Truck Expenses - Other		\$5	\$5	\$5	\$5
	Education					
	Conferences & Workshops		\$500	\$500	\$500	\$500
	Library		\$50	\$500	\$50	\$50
	Equipment					
	Equipment Rental		\$1,250	\$1,250	\$1,250	\$1,250
	Equipment Repair & Maintenance		\$2,000	\$2,000	\$2,000	\$2,000
	Gasoline, Fuel and Oil		\$500	\$550	\$700	\$700
	Insurance Expense		\$2,200	\$2,200	\$2,500	\$2,500
	Interest Expense		\$4,884	\$4,800	\$4,600	\$4,600
	License, Permits, Dues		\$1,500	\$1,500	\$1,500	\$1,500
	Office Supplies		\$550	\$550	\$550	\$550
	Payroll Expenses		\$11,000	\$83,987	\$83,987	\$83,987
	Postage		\$85	\$90	\$100	\$100
	Professional Fees		\$1,200	\$3,200	\$2,000	\$2,000
	Rent Expense		\$3,900	\$3,900	\$3,900	\$3,900
	Supplies					
	Small Tools and Equipment		\$7,000	\$5,000	\$5,000	\$5,000
	Taxes					
	Payroll		\$831	\$6,350	\$6,350	\$6,350
	Taxes - Other		\$2,250	\$2,250	\$2,250	\$2,250
	Travel					
	Food & Meals		\$40	\$40	\$40	\$40
	Parking		\$4	\$5	\$5	\$5
	Travel - Other		\$300	\$300	\$300	\$300
	Utilities					
	Telephone Expense		\$2,000	\$2,000	\$2,200	\$2,200
	Utilities - Other		\$2,200	\$2,700	\$2,700	\$2,700
	Total Expense		\$78,591	\$168,144	\$169,537	\$169,537
	Net Ordinary Income					
	Net Income		\$67,649	\$69,478	\$84,822	\$70,870
Liability & Equity						
	Farm Ownership Loan		\$6,156	\$6,156	\$6,156	\$6,156
	Compeer Financial Loan		\$6,505	\$6,505	\$6,505	\$6,505
	Community Loan		\$6,000	\$6,000	\$6,000	\$6,000
	Equipment Loan 2		\$350	\$0	\$0	\$0
	SE Tax		\$5,355	\$5,355	\$6,120	\$6,120
	Jeff Owner Draw		\$17,500	\$17,500	\$20,000	\$20,000
	Kelly Owner Draw		\$17,500	\$17,500	\$20,000	\$20,000
	Equipment Loan 3 FSA		\$3,500	\$3,500	\$3,500	\$3,500
	Total Liability and Equity		\$62,866	\$62,516	\$68,281	\$68,281